This is dedicated to my wife, Karen, and my son, Reagan. Karen, your radiant spirit refreshes me every day, and without your encouragement I would never have the privilege to have my name on this book’s cover. Reagan, no earthly honor could ever make me more proud and no adventure could be more rewarding than being your father.

KENT D. KAUFFMAN

For the 30 years that I taught full time at North Shore Community College, practiced law part time, and wrote textbooks such as this, I have many people to thank. Among them are talented people in the fields of education, publishing, and law. The ones who bore the burden of my efforts, however, are my wife, Jane, for her never-ending support and encouragement, and my children, Steven, Matthew, Deborah, Jennifer, Timothy, and David. They grew to be outstanding people even without my being with them during many of their growing-up activities because of my strong work ethic. It is to these wonderful family members that this book is dedicated with many thanks and much love.

GORDON W. BROWN
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PREFACE

Legal Terminology, Seventh Edition has been revised to improve accuracy and currency. This text is designed to develop your understanding of legal terms in concert with their usage in the legal field. Emphasis is placed on learning terms in context through the study of law itself and on using legal terminology in many different ways, rather than relying on rote memorization of terms. The short easy-to-understand chapters are written in a lively manner to hold your attention and engage your interest in the law.

NEW TO THIS EDITION

• Major revisions and updates to the primary legal authority or legal doctrines presented in every chapter.
• “Learning Objectives” are now included and begin each chapter.
• More legal citations added to existing statutes and case law throughout the text.
• New chapter on the Uniform Commercial Code.
• New “Terms in Action” added throughout the chapters.
• New “Web Wise” features throughout the chapters.
• New material on e-Contracts and cyber law.
• New additions to the Glossary, including over 20 new terms with definitions.
• Updated Instructor’s Materials, including a new test bank.

INSTRUCTOR SUPPLEMENTS

Instructor’s Manual with Test Bank. Includes content outlines for classroom discussion, teaching suggestions, and answers to selected end-of-chapter questions from the text. This also contains a Word document version of the test bank.

TestGen. This computerized test generation system gives you maximum flexibility in creating and administering tests on paper, electronically, or online. It provides state-of-the-art features for viewing and editing test bank questions, dragging a selected question into a test you are creating, and printing sleek, formatted tests in a variety of layouts. Select test items from test banks included with TestGen for quick test creation, or write your own questions from scratch. TestGen’s random generator provides the option to display different text or calculated number values each time questions are used.

PowerPoint Presentations. Our presentations are clear and straightforward. Photos, illustrations, charts, and tables from the book are included in the presentations when applicable. To access supplementary materials online, instructors need to request an instructor access code. Go to www.pearsonhighered.com/irc, where you can register for an instructor access code. Within 48 hours after registering, you will receive a confirming e-mail, including an instructor access code. Once you have received your code, go to the site and log on for full instructions on downloading the materials you wish to use.

ALTERNATE VERSIONS

eBooks. This text is also available in multiple eBook formats. These are an exciting new choice for students looking to save money. As an alternative to purchasing the printed textbook, students can purchase an electronic version of the same content. With an eTextbook, students can search the text, make notes online, print out reading assignments that incorporate lecture notes, and bookmark important passages for later review. For more information, visit your favorite online eBook reseller or visit www.mypearsonstore.com.
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William Yenna, Kingsborough Community College
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Joyce Zweedyk, Kalamazoo Valley Community College
Bob Loomis, Spokane Community College
Larena Grieshaber, Independence Community College
Karin Kelley, Bates Technical College
Sharolyn Sayers, Milwaukee Area Technical College
Kim Phifer-Starks, Mississippi Gulf Coast Community College
Thea Hollerode, Allegany College of Maryland
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Our hope is that this book will provide to instructors a clear roadmap for navigating the courses for which this book is used, and to the students a treasure chest of terms and principles that will assist you throughout your legal courses and into your careers.
ABOUT THE AUTHORS

Kent D. Kauffman is Associate Professor of Business Law at Purdue University Fort Wayne (formerly called Indiana University Purdue University-Fort Wayne), in Fort Wayne, Indiana. He is licensed to practice law in Indiana and is certified as a mediator in Indiana. He is a summa cum laude graduate of Temple University and a graduate of The Dickinson School of Law of the Pennsylvania State University. For 15 years, Professor Kauffman was the Chair of the Paralegal Studies Department at Ivy Tech Community College in Fort Wayne, Indiana.

Professor Kauffman is the author of various academic journal articles and other books, including *Legal Ethics*, in its third edition and published by Delmar Cengage Learning. He is a multiple recipient of Who’s Who in American Education® and Who’s Who in American Law®. Professor Kauffman is the recipient of various teaching awards, including being inducted into the Indiana University Faculty Academy on Excellence in Teaching (FACET), as well as being awarded on multiple occasions as Professor of the Year by Delta Sigma Pi, his university’s co-educational business fraternity.

Gordon W. Brown, is a Professor Emeritus of North Shore Community College, Danvers, Massachusetts, where he taught for 30 years. He also taught for two years at Pepperell High School, Pepperell, Massachusetts, and for six years at Endicott College in Beverly, Massachusetts.

In addition to writing the first five editions of this book, Professor Brown is the author of the first three editions of *Administration of Wills, Trusts, and Estates* published by Delmar Cengage Learning. Over a 30-year period, he co-authored eight editions of *Understanding Business & Personal Law* and seven editions of *Business Law with UCC Applications*, published by McGraw-Hill.

In 1998, Professor Brown was awarded the Outstanding Educator Award from his alma mater, Salem State University. He received his law degree from Suffolk University and practiced law part time while teaching full time. He is a retired member of the Massachusetts and federal Bars.