

Sixth Edition

Understanding Human Differences

Multicultural Education for a
Diverse America

Kent L. Koppelman

Professor Emeritus, University of Wisconsin-La Crosse



Director and Publisher: Kevin Davis
Portfolio Manager: Rebecca Fox-Gieg
Managing Content Producer: Megan Moffo
Content Producer: Faraz Sharique Ali
Portfolio Management Assistant: Maria Feliberty and Casey Coriell
Digital Development Editor: Krista (Slavicek) McMurray
Executive Product Marketing Manager: Christopher Barry
Executive Field Marketing Manager: Krista Clark
Procurement Specialist: Carol Melville
Cover Design: Pearson CSC, Jerilyn Bockorick
Cover Art: Agsandrew/Shutterstock
Media Producer: Autumn Benson
Full Service Vendor: Pearson CSC
Full Service Project Management: Pearson CSC, Gowri Duraiswamy
Editorial Project Manager: Pearson CSC, Jennylyn Rosiento
Printer-Binder: Menasha
Cover Printer: Phoenix
Text Font: Palatino LT Pro

Copyright © 2020, 2017, 2014 by Pearson Education, Inc. 221 River Street, Hoboken, NJ 07030. All rights reserved. No part of this publication may be reproduced, stored in a retrieval system, or transmitted, in any form or by any means, electronic, mechanical, photocopying, recording, or otherwise, without the prior written permission of the publisher. Printed in the United States.

Library of Congress Cataloging-in-Publication Data

Names: Koppelman, Kent L., author.
Title: Understanding human differences : multicultural education for a diverse America / Kent L. Koppelman, Professor Emeritus, University of Wisconsin, La Crosse
Description: Sixth edition. | Boston : Pearson Education, 2018.
Identifiers: LCCN 2018041226 | ISBN 9780135196731 | ISBN 0135196736
Subjects: LCSH: Multicultural education—United States. | Discrimination—United States.
Classification: LCC LB1050 .R477 2019 | DDC 370.117—dc23 LC
record available at <https://lcn.loc.gov/2018041226>



ISBN 10: 0-13-519673-6
ISBN 13: 978-0-13-519673-1

*Dedicated to
Burt Altman and Dick Rasmussen,
who demonstrated the meaning of the word good
to precede the nouns colleague, mentor, friend,
and human being.*

Preface

Why Do We Need to Understand Diversity?

Americans live in the most racially, ethnically, and socially diverse country on earth. Yet too often we live, work, and play as if our own social, gender, or religious group is the only one that matters. To enjoy the advantages of our national diversity, it is necessary that Americans seek as many facts and consider as many issues as possible to enhance their ability to interact effectively with individuals from diverse groups. This text is not a collection of essays providing multiple perspectives on diversity—there are many books that already do that; instead, this text uses research to examine problems, perceptions, misperceptions, and the potential benefits of the diversity that exists in the United States. Understanding diversity is obviously a prerequisite for becoming an individual who values the diversity in American society.

If we are to value and respect the diversity represented by different groups in the United States, we can begin by learning how to value and respect opinions that differ from our own. It is not necessary to agree with everything a person might say, but it is necessary that when we disagree, we are able to express disagreement based upon a consideration of all available information and within a context of mutual respect.

The issues this text addresses are not new: Human beings have struggled with them in one form or another for centuries, as illustrated by the quotations from individuals of different eras that appear in each chapter. The quotations are not placed randomly in the text, but near a section of text that relates to each one. For example, near the section in Chapter 2 addressing the confusion about positive prejudices and explaining why prejudices are always negative, the quotation by Charles Lamb suggests that prejudices involve “likings and dislikings.” Because Lamb was a respected writer of his era, his confusion about some prejudices being positive was not based on a lack of education or intellectual ability but instead illustrates how ancient this misperception is.

Since the first edition of *Understanding Human Differences* was published, the rights of various minority groups in the United States have become common topics for debate. The issue of *transgender soldiers* being able to serve openly in the U.S. military has become a controversy affecting the military, the president, and members of Congress. Students used to come to diversity classes oblivious of the

issues, but that is less likely now, even though many diversity topics are still misunderstood.

New to This Edition

Two specific goals for this edition were (1) to include content that had not been addressed in previous editions, such as how American Indians are portrayed in K–12 curricula, research on the positive impact of immigrants on urban economies, the consequences for people with a disability of low wages paid to health care workers, and the reaction to the proposed travel ban against Muslims, and (2) to expand the coverage of critical issues such as new developments affecting income inequality, the incarceration of people of color and the school-to-prison pipeline, the ongoing struggle for civil rights for LGBT people, the economic and social consequences of closing urban schools, and the principles and successful practices of restorative justice programs in K–12 schools. Diversity issues are not static as new factors impact ongoing issues and as new issues emerge. It is important for all of us to try to be as knowledgeable as we can to participate in the discussions and debates on these issues.

As with any new edition, care has been taken to update statistics and sources and to find more current examples of issues, and this edition has expanded the number of examples pertaining to issues in K–12 schools. With regard to specific additions of content, the sixth edition of *Understanding Human Differences* includes the following:

- Update of racial profiling, especially police officers killing unarmed black men (Ch. 2 and 8)
- Impact of the 2016 election on student expressions of prejudice in K-12 schools (Ch. 3)
- Additional content on increased fears of undocumented workers about deportation (Ch. 4)
- New content on need for K-12 schools to prepare immigrant youth for college (Ch. 4)
- Added content on Religious Freedom Restoration Act and arguments for teaching about religion in K-12 public schools (Ch. 6)
- Expanded coverage of economic issues increasingly affecting elderly and young Americans (Ch. 9)
- Expanded coverage of health care issues for low-income families and for people with a disability (Ch. 9 and 12)

- Expanded information on influence of cultural body images on males (Ch. 10)
- Examination of arguments from opponents of same-sex marriage (Ch. 11)
- Added content on implications for people with a disability of low-wages paid to home care workers (Ch. 12)
- Update on Common Core State Standards and the political opposition (Ch. 13)
- Updated information on corporate efforts to promote diversity (Ch. 14)
- New information on gender issues in the military such as the Marine Corps sexist web site scandal (Ch. 14)

e-Text Enhancements

This text is available as an enhanced Pearson e-Text with the following features:

- **Application Exercises**, brand new to this edition, are tied to video and appear in every chapter. Students will be given a video to watch that ties into chapter concepts and theories, and a few short answer questions to respond to, and then, upon submission of their answers, they will be provided with author-written feedback. Application Exercises allow readers to take their understanding of chapter topics one step further with deeper analysis.
- **Video Examples** are available throughout the sixth edition. About three Video Examples are included in most chapters. In these videos, students will listen to experts, watch footage of diverse classrooms, listen to teachers and students from diverse classrooms, and watch videos that challenge biased behaviors and attitudes. Videos are accompanied by reflective questions.
- **Self-Check Quizzes** align with learning outcomes and appear as a link at the end of every major section within a chapter in the e-text edition. Using multiple choice questions, the quizzes allow readers to test their knowledge of the concepts, research, strategies, and practices discussed in each section.

Students should benefit from exploring all of these issues because each is relevant to today's society as well as the future society that they may influence. The first step in problem solving is to understand why a problem exists and how it is perpetuated; with that understanding, a person or a community, a state or a nation can implement solutions to address root causes of persistent problems. Consistent with this text's first five editions, the additional content offers information to enable students to understand problems or issues in society in order to find solutions, or in some

cases to describe solutions that have been proposed or implemented.

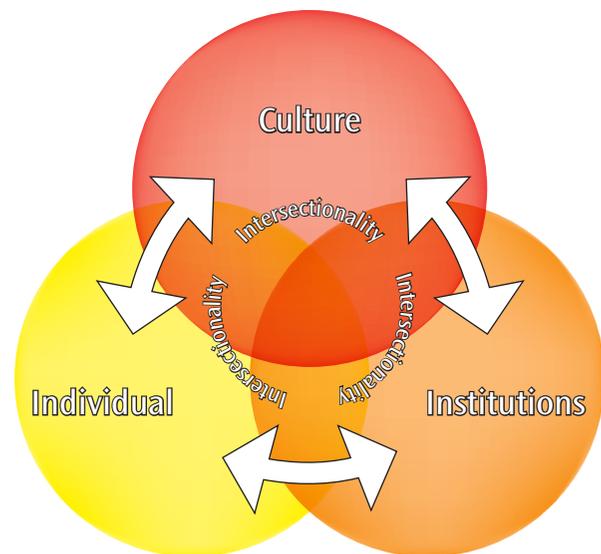
These features are only available in the Pearson e-Text, available exclusively from www.pearsonhighered.com/etextbooks or by ordering the Pearson e-Text plus print (ISBN 0135166926) or the Pearson eText Access Code Card (ISBN 0135170699).

Organization/The Conceptual Framework for this Text

Understanding human differences is an ongoing challenge. Initially, scholars focused on *individual attitudes and behaviors*; later, they described the influence of *cultural expectations* in shaping individual attitudes. Finally, scholars addressed *institutional policies and practices* in which either discrimination was intentional against minority groups or it was an unintentional outcome. Vega (1978) describes a conceptual framework incorporating these three elements to understand human differences and the oppression of minority groups by dominant groups. This conceptual framework provides the basis for the organization of this text as we examine individual attitudes and actions, the evolution of cultural biases, and the establishment of discriminatory institutional practices (see Figure F.1).

To understand human differences, Vega's conceptual framework allows us to analyze American cultural, individual, and institutional behaviors. In exploring culture, the objective is to describe *cultural norms and standards*. What images are associated with the ideal? Any culture

Figure F.1 A Conceptual Framework for the Study of Intergroup Relations



associates particular images with the ideal woman, the ideal man, and the ideal family. For many Americans, those images are primarily White middle-class people living in a nuclear family. Norms and standards are powerful determinants of individual expectations and behaviors, represented by the arrow pointing from culture to individual. Once we understand norms and standards, we can begin to understand what is meant by *cultural biases*. In a multicultural society, cultural biases can be detrimental to minority groups whose norms or standards do not conform to those of the dominant culture.

The influence of culture on individuals is powerful, as can be seen in the analysis of *individual beliefs, attitudes, values, opinions, actions, and inactions*; sometimes what a person chooses *not* to do reveals as much as his or her actions. Although individuals are influenced by their cultural norms and standards, the Vega conceptual framework portrays that arrow as double headed, meaning that when significant numbers of individuals accept cultural norms, express their agreement, and behave in accordance with them, the cultural norms and standards are reinforced. Any analysis of individual behavior must include the influence of prejudice on an individual's choices.

Finally, it is critical to analyze *institutional practices, policies, and standard operating procedures* that are influenced by cultural norms and standards as well as by individual attitudes and behavior. To the extent that they reflect cultural norms and standards as well as individual attitudes and behaviors, institutions also reinforce them. To relate institutions to human differences, the analysis must focus on discrimination, identifying both ways in which the institution intentionally discriminates against certain groups and ways in which the institution unintentionally advantages certain groups and disadvantages others. In the late 1980s, the term "intersectionality" was coined to address the social reality of overlapping identities based on factors such as race, gender, sexual orientation and social class and the unique forms of oppression occurring as a consequence of individuals having multiple social identities. The term was intended to expand our understanding of the complexity of oppression and the need for anti-oppressive awareness and activity to go beyond the rigid, established categories (Robertson, 2017). This term is being included in the Vega conceptual framework for the 6th edition of this textbook in recognition of its usefulness in understanding how multiple identities influence oppression. Although the Vega conceptual framework describes the intricate relationship among the three areas—cultural, individual, and institutional—chapter narratives of necessity deal with each discretely. Readers are asked to keep in mind the double-headed arrows signifying that all three areas are interlocked to create the following relationships:

1. Cultural norms and standards influence and are reinforced by individual attitudes and behaviors and institutional policies and procedures.
2. Individual attitudes and behaviors influence and are reinforced by cultural norms and standards and by institutional policies and procedures.
3. Institutional policies and procedures influence and are reinforced by cultural norms and standards and individual attitudes and beliefs.

The four sections of this text that relate to the conceptual framework are as follows.

- Section 1 focuses on the *individual* by exploring personal values, interpersonal communication, and the way an individual develops negative attitudes toward other people based on perceptions of group identity (leading to bias, stereotypes, prejudice, and negative behavior toward members of these groups).
- Section 2 focuses on *culture* by examining the pattern of historical responses in American society toward immigration and the increased racial and religious diversity that has always been a consequence of this immigration. The final chapter of this section describes how those who are pluralism advocates are engaged in efforts to reject this historical pattern of discrimination, but as the following section illustrates, discrimination remains a problem in our society.
- Section 3 describes interrelationships among culture, individuals, and institutions to produce discrimination based on race, gender, social class, sexual orientation, and disability, with institutional issues being a major focus of this section.
- Section 4 addresses changes that have been implemented to reduce levels of individual prejudice and institutional discrimination, focusing on major institutions in our society such as K–12 schools, higher education, business, the media, and the military; their pluralistic policies and practices are designed to benefit from the diversity that exists in our society. This conceptual framework helps us to appreciate not only the changes that are occurring but also the ongoing issues that illustrate how much further we have to go.

Before concluding this explanation of Vega's conceptual framework, consider this example to illustrate how interrelated culture is with individual and institutional behaviors. Although many forms of family exist in the United States, our cultural bias is for the nuclear family (the norm). Influenced by this cultural bias, Americans tend to form nuclear families. Even when people with a cultural tradition of extended families immigrate to the United States, they tend to form nuclear families within a few generations,

sometimes reversing convention with older adult parents receiving care in nursing homes rather than at home.

American institutions have encouraged the formation of nuclear families because they are more able to relocate in an age in which mobility of workers is highly desirable. In an analysis of discrimination, problems may emerge for minority subcultures that value extended families if they maintain that value rather than adjust to the cultural norm. As this example illustrates, Vega's conceptual framework helps clarify the complexity of intergroup relations by describing the related factors involved in the oppression of minority groups by a dominant group.

Inquiry Approach/ Discussion Exercises

Chapter narratives in this text are presented in an inquiry format. After a brief introduction, each chapter consists of related questions with responses based on research from a variety of disciplines and on author expertise. As references illustrate, information for this text has been collected from studies in a broad array of behavioral sciences, including education, psychology, sociology, anthropology, history, science, and literature. Although sources cited are from relatively recent publications, some older sources are also included either because they are still highly regarded in the field or simply because an author expressed a conclusion replicated by other research but not stated with as much clarity.

Discussion Exercises

To reinforce the inquiry approach, exercises for group discussion are provided at the end of each chapter to examine serious ethical questions. Based on specific issues, activities encourage readers to reflect on and discuss aspects of issues that involve ethical or moral dilemmas. The exercises are not designed to manipulate readers into finding a "politically correct" solution; rather, they enable students to hear the variety of responses from others and appreciate the complexity of individual, institutional, and cultural issues in America today.

The Intent of This Text

The information provided in this text is intended to challenge readers to think and talk about issues that each of us must consider as citizens in a multicultural society; this text is not necessarily intended to change reader values but to challenge attitudes based on incomplete or erroneous information (see Chapter 1 for a description of the difference

between *values* and *attitudes*). Diversity brings benefits as well as challenges, but the surest way to enjoy the benefits is to meet the challenges with a firm foundation of knowledge and insight that is based on research from all behavioral sciences. Once students have read this text, the primary goal will be realized if they have gained a better understanding of the issues addressed. Whether or not that is accompanied by changes in attitudes is up to each individual; and there is an Attitude Inventory in the Instructor's Manual that accompanies this text. Your instructor may ask for your cooperation in taking this inventory before, during, or on completion of the course.

The intent of this text is to clarify our understanding of human differences and the role they play in interpersonal and intergroup relations. The Vega conceptual framework allows us to recognize how the interlocking circles of cultural biases, individual attitudes and actions, and institutional policies and practices have produced inequities that continue to polarize and all too often prevent Americans from achieving ideals first expressed over two centuries ago when dreamers imagined a radical new concept: a nation where each person would be given the freedom to be whoever he or she wanted to be.

Support Materials for Instructors

The following resources are available for instructors to download on www.pearsonhighered.com/educators. Instructors enter the author or title of this text, select this particular edition of the text, and then click on the "resources" tab to log in and download textbook supplements.

Instructor's Resource Manual and Test Bank (0135170567)

The Instructor's Resource Manual and Test Bank includes a wealth of interesting ideas and activities designed to help instructors teach the course. Each chapter contains learning outcomes and a comprehensive test bank containing multiple choice questions, discussion questions, exercises, and suggested readings. There is also an Attitude Inventory and instructions for its potential use.

PowerPoint™ Slides (0135170575)

Designed for teachers using the text, the PowerPoint™ Presentation consists of a series of slides that can be shown as is or used to make handouts. The presentation highlights key concepts and major topics for each chapter.

Acknowledgments

I want to thank Tess Cameron for her assistance in revising Chapter 10 on sexism, and Alison Leonard for assisting with resources for the e-text. I am also grateful to Robin DiAngelo for her contributions to individual and cultural racism in Chapter 8. I also want to extend a special thanks to

Jan Koppelman for her assistance on numerous aspects of revising this text and improving both content and illustrations. I am grateful to my editor, Rebecca Fox-Gieg, for her advice and assistance. Thanks also to the reviewers for this edition: E. Jean Swindle, University of Alabama; Kelly Jennings-Towle, University of Central Florida; Mary Frances Mattson, Georgia State University.

Brief Contents

SECTION 1

Individual Attitudes and Interpersonal Relations

- 1** Understanding Ourselves and Others: Clarifying Values and Language 1
- 2** Understanding Prejudice and Its Causes 22
- 3** Communication, Conflict, and Conflict Resolution 45

SECTION 2

Cultural Foundations of Oppression in the United States

- 4** Immigration and Oppression: The Assault on Cultural and Language Diversity 67
- 5** Race and Oppression: The Experiences of People of Color in America 97
- 6** Religion and Oppression: The Struggle for Religious Freedom 134
- 7** Rejecting Oppressive Relationships: The Logic of Cultural Pluralism for a Diverse Society 159

SECTION 3

Contemporary Dilemmas for Intergroup Relations

- 8** Racism: Confronting a Legacy of White Domination in America 179
- 9** Classism: Misperceptions and Myths About Income, Wealth, and Poverty 203
- 10** Sexism: Where the Personal Becomes Political 238
- 11** Heterosexism: Challenging the Heterosexual Assumption 262
- 12** Ableism: Disability Does Not Mean Inability 287

SECTION 4

The Challenge of Diversity to American Institutions

- 13** Pluralism in Schools: The Promise of Multicultural Education 313
- 14** Pluralism in Society: Creating Unity in a Diverse America 339

Contents

Preface	v	How widespread is prejudice?	24
SECTION 1		How are prejudices reflected in American media?	24
Individual Attitudes and Interpersonal Relations		What examples of prejudice exist in our language?	25
1 Understanding Ourselves and Others: Clarifying Values and Language	1	How does gender prejudice in our language promote sexist attitudes?	26
The Role of Beliefs and Values in Human Differences	2	What sexist terms for men could be considered derisive?	27
What is the relationship between values and behaviors?	2	Aren't some prejudices positive?	27
What inconsistencies exist between American values and American behaviors?	2	1 The Perpetuation of Prejudice	28
Are values individually chosen, or are we taught to accept certain values?	4	How are prejudices perpetuated?	28
How does the way values are taught explain the inconsistency between values and behavior?	5	DENIAL RATIONALIZATIONS 28 • VICTIM-BLAMING RATIONALIZATIONS 29 • AVOIDANCE RATIONALIZATIONS 30	
Why should anyone be concerned about inconsistencies between values and behavior?	6	Causes and Consequences of Prejudice and Discrimination	31
Should parents rather than schools teach values to children?	6	What are the major causes promoting the development of prejudice?	31
What problems can interfere with making ethical decisions?	7	How does frustration cause prejudice?	31
Defining Terms Related to Human Differences	8	What do stereotypes have to do with uncertainty, and how do they cause prejudice?	32
How do negative attitudes develop?	8	How does threat to self-esteem cause prejudice?	34
How does confirmation bias influence people, and can it be overcome?	9	How does competition for status, wealth, and power cause prejudice?	35
What are the differences among race, ethnicity, and nationality?	10	What is racial profiling?	36
What are minority groups and why are they called minority groups?	11	What other forms of discrimination are a consequence of prejudice?	37
How have minority groups been perceived by the majority?	13	Is prejudice the main cause of discrimination in society?	37
How have labels been used to define and control subordinate groups?	14	How does the interest theory explain discrimination?	38
What is the impact of labels on individuals who are labeled?	15	How is discrimination explained by the institutionalized discrimination theory?	39
How are negative bureaucratic terms as harmful as social derisive terms?	16	What can schools do to reduce prejudice?	40
How has our society responded to social problems experienced by minority groups?	17	Afterword 41 • Summary 42 • Terms and Definitions 42 • Discussion Exercises 43	
2 Understanding Prejudice and Its Causes	22	3 Communication, Conflict, and Conflict Resolution	45
Conceptions and Misconceptions of Prejudice	23	Communication and Conflict	46
What are examples of misconceptions about prejudice?	23	What is an appropriate definition of communication?	46
		How does assigning meaning lead to conflict?	46
		How does nonverbal communication lead to conflict?	47
		What are other misconceptions about communication?	49
		COMMUNICATION IS A NATURAL HUMAN ABILITY 49 • COMMUNICATION IS A GOOD THING AND SHOULD BE ENCOURAGED 50 • COMMUNICATION WILL SOLVE ALL OUR PROBLEMS 50 • COMMUNICATIONS CAN BREAK DOWN 51 • COMMUNICATION COMPETENCE IS EQUAL TO COMMUNICATION EFFECTIVENESS 51	
		How does effective communication occur?	51
		What does this communication model suggest about conflict resolution?	53

How can attitudes toward people or groups create conflict?	53	What American nativist attitudes and actions are evident today?	79
What are the levels of cultural awareness?	53	How do immigrants today contribute to the American economy?	84
Values and Skills Needed for Conflict Resolution	54	What myths about immigrants do many Americans believe?	85
What are some communication style differences that are based on culture?	54	Attitudes Toward Cultural and Linguistic Diversity	89
How does gender influence communication styles?	56	Why should immigrants maintain their native language?	89
How do gender differences in communication styles lead to misunderstanding and conflict?	57	Why do immigrants tend to lose their native language?	90
What kinds of conflicts occur in K–12 schools?	57	What alternative pedagogical strategy have American educators proposed?	91
What does “Zero Tolerance” mean, and has it been effective in schools?	58	Have research studies identified effective approaches to ELL instruction?	92
What values and skills are necessary for conflict resolution to be effective?	59	Why should educators be advocates for bilingual programs?	93
Conflict Resolution and the Role of Moral Reasoning Theory	60	Afterword 94 • Summary 94 • Terms and Definitions 95 • Discussion Exercises 95	
DUALISM 61 • MULTIPLICITY 61 • RELATIVISM 62 • COMMITMENT 62			
With so much conflict occurring, how can conflicts be resolved?	62		
Afterword 64 • Summary 64 • Terms and Definitions 65 • Discussion Exercises 65			
		5 Race and Oppression: The Experiences of People of Color in America	97
		Historical Benefits of Native American Cultures and Contemporary Issues	98
		What did Europeans learn from native Americans?	98
		What did European settlers fail to learn from native Americans?	99
		FOODS AND MEDICINES 99 • HYGIENE 99 • GOVERNANCE AND GENDER EQUALITY 100 • CHILDCARE 100 • ECOLOGY 101	
		What was the main source of conflict between Europeans and Indians?	101
		Why are Indian treaties still important today?	102
		Why were native American treaties consistently violated?	102
		What are other contemporary issues affecting Indigenous people?	103
		The African American Struggle for Freedom and Civil Rights	106
		How were the Black indentured servants treated differently?	107
		Why did so many Africans die during the middle passage?	107
		How did Africans resist the oppression of slavery?	107
		Why did Black people fight on the American side during the revolutionary war?	108
		How did the U.S. constitution address the issue of slavery?	108
		Who opposed slavery, and what did they do?	108
		What was the underground railroad?	109
		Did slaves and free Black people fight for the union during the Civil war?	109
		Did Black people play a role in shaping the new south?	110
		How did Black citizens in the south respond to this transformation?	110
SECTION 2			
Cultural Foundations of Oppression in the United States			
4 Immigration and Oppression: The Assault on Cultural and Language Diversity	67		
Causes of Xenophobia and Nativism in the United States	69		
Why were nativists anti-Catholic?	70		
Why were nativists opposed to radical immigrants?	71		
Nativism, Politics, and Social Change	72		
How successful were the nativists in their political activities?	72		
Why did nativists fail to form a major political party?	72		
What influenced twentieth-century nativist attitudes in America?	73		
How did racism affect nativist attitudes and actions?	74		
What groups were affected by the addition of racism to xenophobia?	75		
The Paradox of Xenophobia and Nativism in a Nation of Immigrants	76		
How did the eugenics movement influence anti-immigrant attitudes?	77		
How is the English Only movement an example of xenophobic behavior?	78		
What changes in immigration have occurred since the passage of the Immigration and Nationality Act of 1965?	79		

7 Rejecting Oppressive Relationships: The Logic of Cultural Pluralism for a Diverse Society

Diversity in the United States and Terry’s Up/Down Metaphor	159
How have members of the majority responded to diverse groups?	160
Attitudes about Diversity and Promoting Pluralism	161
What does it mean to have an Anglo conformity perspective?	162
How did the BIA boarding schools promote Anglo conformity with Indian children?	162
Which immigrant groups benefited from Anglo conformity?	164
What does it mean to describe America as a melting pot?	164
How is the separatist perspective negative?	164
What attitudes about diversity does pluralism promote?	166
What are some arguments from people who are opposed to pluralism?	167
Why should American society become pluralistic?	168
Strategies to Achieve Social Change and the Need to be Actively Involved	171
Must you be actively involved in change to be a pluralist?	172
What kinds of activities can create social change?	173
Afterword 176 • Summary 176 • Terms and Definitions 177 • Discussion Exercises 177	

SECTION 3

Contemporary Dilemmas for Intergroup Relations

8 Racism: Confronting a Legacy of White Domination in America

The Intersection of Ethnocentrism, Color-Blind Racism, and Cultural Racism	179
What is aversive racism?	180
Frontstage and Backstage Racism, and How Individualism Reinforces Individual Racism	182
What are front- and backstage racism?	183
In what ways are all people affected by individual racism?	183
How does the ideology of individualism reinforce individual racism?	183
What are some examples of rationalizations justifying individual racism?	185
Institutional Racism and the Consequences for People of Color	187
How is institutional racism reflected in statistics on employment?	188

How does institutional racism influence hiring decisions?	189
How has institutional racism influenced the development of segregated neighborhoods?	190
How does institutional racism occur in K–12 schools?	191
What is the nature of institutional racism in higher education?	193
How does institutional racism affect politics?	193
How can institutional racism be reduced in the United States?	196
How do advocates and critics assess the effectiveness of affirmative action programs?	196
What are some consequences of racial discrimination?	198
What remedies have been proposed to address institutional racism?	199
Afterword 200 • Summary 201 • Terms and Definitions 201 • Discussion Exercises 202	

9 Classism: Misperceptions and Myths About Income, Wealth, and Poverty

Cultural Classism—Attitudes and Responses to U.S. Poverty	203
What was the response to poverty during the colonial period?	204
What happened to the “religious obligation” to help the poor?	205
Why were people who had jobs so close to poverty?	205
Why was it so difficult to find work?	206
Why did people think poorhouses were the solution to poverty?	206
Why were children removed from poorhouses?	206
What was the response to the needs of poor people?	206
What did workers do to protest employer exploitation?	207
How did unions ultimately help workers to gain higher salaries?	207
How did the federal government address unemployment in the 1930s?	208
What was the outcome of the New Deal?	208
Individual Classism and Misconceptions about Poverty and Welfare	209
How are children from low-income families disadvantaged in schools?	211
How can schools make a difference in the lives of low-income children?	213
How has the federal government addressed the disadvantages for low-income students?	214
Why should problems outside of school affect a child’s performance in school?	215
How will addressing health issues for low-income children improve their academic achievement?	216
What are some myths about welfare recipients?	217
Institutional Classism and the Impact for Families in Poverty	219

Why is the disparity between the richest and poorest Americans increasing?	219	How has rape been misunderstood in the United States?	249
How have salaries in the United States been affected by recent economic changes?	221	Why do women choose not to report a rape or attempted rape?	249
How large is the disparity of wealth in the United States?	222	The Impact of Institutional Sexism on Opportunities for Women	250
How do income levels determine social class in the United States?	222	Why are men earning more than women in the workforce?	251
Who suffers most from poverty?	224	What are economic consequences of institutional sexism for women?	253
How Ageism Negatively Affects Both the Elderly and Youth	225	How is sexual harassment a significant problem for women in the workforce?	255
How do scholars define ageism?	226	What are the most common behaviors that women regard as sexual harassment?	255
How has ageism manifested itself in American society?	226	What are the workplace guidelines for sexual harassment?	256
Is there evidence to support claims of prejudiced attitudes toward youth?	228	Are American employers following sexual harassment guidelines?	256
What are some economic consequences of ageism for both older adults and youth?	229	How much of a problem is sexual harassment in the schools?	257
How do institutions exploit low-income families?	231	What are some other gender issues in schools?	258
How do businesses discriminate against low-income people?	232	Are there gender equity issues for boys?	258
What can federal and state governments do to assist families living in poverty?	233	What evidence indicates that gender equity issues are being addressed in schools and society?	259
Afterword 234 • Summary 235 • Terms and Definitions 235 • Discussion Exercises 236		Afterword 260 • Summary 260 • Terms and Definitions 260 • Discussion Exercises 261	

10 Sexism: Where the Personal Becomes Political

A History of Cultural Sexism and Contemporary Issues Concerning Body Image

What gender biases did women confront in the earliest years of the United States?	238
How and when did forms of discrimination change?	240
What effect did the Civil War have on women’s demands for gender equality?	241
What progress and what resistance to women’s rights occurred in the early twentieth century?	241
Did women workers during World War II prove their competence?	241
What role did the media play in women being forced out of their jobs?	242
How did women respond to the pressure to stay home and not have a career?	242
What do studies say about who benefits from marriage?	243
What sexist messages still exist in American culture and how are they being addressed?	243
How does the culture’s image of ideal beauty adversely affect women?	245

Individual Sexism, Feminism, and Violence Against Women

What does it mean to be a “male chauvinist” or a “feminist”?	247
What does it mean to be androgynous?	247
What kind of abuse do women encounter in the United States?	248

11 Heterosexism: Challenging the Heterosexual Assumption 262

Cultural Heterosexism: Historical and Scientific Perspectives on Human Sexuality 263

What is the heterosexual assumption?	263
When was the heterosexual assumption challenged?	263
How did the Kinsey Report challenge the heterosexual assumption?	264
What was the impact of the Kinsey Report?	264
What has the current research reported?	265
What historical evidence has described the existence of same-sex attraction?	266
How have attitudes of the American people changed concerning gay people?	268
What are some heterosexist cultural and religious beliefs?	269

Individual Heterosexism: Ongoing Myths About Being Gay and the Growing Awareness of Transgender Individuals 270

What groups are included in the LGBT community?	270
What examples of violence against LGBT people have been reported?	272
What are some myths about being gay?	273

The Impact of Institutional Heterosexism and Recognizing Gay Rights as Human Rights 276

Is the demand for LGBT rights really a demand for special privileges?	277
---	-----

How can LGBT people be discriminated against if they don't reveal their sexual identity? 278

Why are Americans so divided on the issue of gay marriage? 279

Are LGBT couples good parents? 280

Why have gay men and lesbians always been excluded from military service? 281

Why should LGBT people be encouraged to become teachers? 282

Afterword 283 • Summary 284 • Terms and Definitions 284 • Discussion Exercises 285

12 Ableism: Disability Does Not Mean Inability 287

Historic Origins of Cultural Perspectives on Disability 288

What are the historical perceptions of people with disabilities? 290

A SUBHUMAN ORGANISM 290 • MENACE TO SOCIETY 290 • OBJECT OF DREAD 290 • OBJECT OF PITY 290 • DISEASED ORGANISM 291 • HOLY INNOCENT/ETERNAL CHILD 291 • OBJECT OF RIDICULE 291

How do scholars describe a disability culture? 292

Individual Ableism as an Outcome of Negative Language, Labels, and Assumptions 294

What assumptions are made about people with disabilities? 294

What labels represent legitimate ways of identifying people? 295

What are some current controversies about labeling children? 296

How can negative attitudes be changed? 297

Historic Foundations of Contemporary Institutional Ableism 297

Why were people with disabilities placed in institutions? 297

How were institutions for people with disabilities established in the United States? 299

What evidence exists that negative attitudes prevailed in institutions and in society? 299

Are institutions for people with disabilities providing good care today? 300

What is the best alternative to placing people with disabilities in institutions? 301

What is the cost of care for people with disabilities? 301

How does the United States support people with disabilities who want to live independently? 302

What are some examples of discrimination against people with disabilities living in communities? 303

JOB 303 • MOBILITY/ACCESSIBILITY 304 • HEALTH CARE 306 • EDUCATION 306

How difficult is it to change people's attitudes? 309

Afterword 310 • Summary 310 • Terms and Definitions 310 • Discussion Exercises 311

SECTION 4
The Challenge of Diversity to American Institutions

13 Pluralism in Schools: The Promise of Multicultural Education 313

Defining Multicultural Education 314

What does it mean for education to be called *multicultural*? 315

What is an appropriate definition for multicultural education? 315

Traditional Assumptions in American Education 316

What body of knowledge have essentialists identified? 316

What essential human values do schools teach? 317

How do essentialists define or describe learning? 317

What is the role of the essentialist teacher in helping students learn? 317

Why are students not learning in essentialist schools? 317

Assumptions of Multicultural Education 319

What assumptions do multicultural educators make about curriculum? 319

Why is it necessary to take a conceptual approach to curriculum? 319

What is the hidden curriculum? 320

Why have schools implemented multicultural curriculum? 320

How do multicultural educators describe learning? 321

In what different ways do individuals learn? 322

Why is self-confidence necessary for learning? 322

What must teachers do to implement a multicultural education approach? 322

What specific instructional strategies are recommended for teachers? 324

How can multicultural education help to reduce student prejudice? 326

Multicultural Education as a Context for Culturally Responsive Teaching 327

How does culturally responsive teaching address multicultural education goals? 327

What are some current issues that make culturally responsive teaching difficult? 329

Which students benefit from culturally responsive teaching? 329

What characteristics are necessary to be a culturally responsive teacher? 330

What actual classroom experiences illustrate culturally responsive teaching? 331

What problems do teachers encounter when they attempt to implement culturally responsive teaching? 333

What other educational reforms are being implemented?			
Afterword	336	•	Summary 337 • Terms and Definitions 337 • Discussion Exercises 337
14 Pluralism in Society: Creating Unity in a Diverse America			
Origin and Evolution of Affirmative Action			
What are some of the major arguments in the affirmative action debate?			
What limitations have the courts placed on affirmative action programs?			
Have the courts approved the use of quotas in affirmative action plans?			
What was the “set aside” strategy for minority-owned businesses?			
Should affirmative action programs be eliminated?			
Higher Education and Diversity			
What are some criticisms of diversity goals in higher education?			
What are the benefits of increasing diversity among college faculty and in course content?			
What have diversity advocates achieved and what issues persist?			
Corporate, Small Business, and a Diverse Workforce			
	334		
			What has been the impact of discrimination lawsuits against corporations?
			What have corporations done to increase their diversity and create a positive work environment?
			How effective are diversity training programs?
			What diversity problems persist?
	339		Mass Media
			How diverse is the workforce in mass media?
			How is diversity portrayed in mass media?
			What impact has digital media had on mass media?
			Military Services and Diversity
			What is the history behind the desegregation of the military?
			What problems had to be addressed because of the military’s decision to integrate?
			What gender issues have required military leaders to consider new policies?
			How has the military dealt with other forms of diversity such as religion and sexual orientation?
			Is there diversity among military leaders?
			Afterword 362 • Summary 363 • Terms and Definitions 364 • Discussion Exercises 364
	346		References
	347		Index
			348
			349
			350
			351
			352
			353
			353
			354
			357
			358
			358
			359
			361
			362
			366
			397

