Preface

We live in an increasingly interconnected world. These connections bring great benefits to our everyday lives: the ability to communicate instantaneously around the world and share our cultures and beliefs, the possibility of directly helping a person affected by an earthquake through a global network of charities, the ability to purchase a product made from parts manufactured in a dozen different countries each using its specialized knowledge to create a better product—these are some of the potential benefits of the interconnected world. Yet, these connections may also worsen existing problems: terrorist networks use telecommunications to carry out attacks; global commerce can put undue strain on our natural environment; and millions of people still live with few global connections that are enjoyed by citizens of wealthier countries.

Despite these increasing connections and their implications for everyday life, many students begin college misinformed about basic facts of international relations (IR) such as the extent of poverty and levels of foreign assistance given to the developing world and the trend toward fewer wars over the past two decades. An introductory textbook plays a key role in students’ education about international affairs, and we have worked hard to make this one timely, accurate, visually appealing, and intellectually engaging. We hope this textbook can help a generation develop knowledge and critical thinking in order to find its voice and place in the changing world order.

IR is not only an important topic but also a fascinating one. The rich complexity of international relationships—political, economic, and cultural—provides a puzzle to try to understand. The puzzle is not only an intellectual challenge but also emotionally powerful. It contains human-scale stories in which the subject’s grand themes—war and peace, intergroup conflict and community, integration and division, humans and their environment, poverty and development—play out.

New to the Tenth Edition 2013–2014 Update

The tenth edition 2012–2013 update includes important revisions throughout to keep the book current in a time of historic changes in the international system. New developments such as the Syrian civil war and the new European recession are featured in text and photos throughout the book.

In international security affairs, this edition gives particular attention to the rapidly changing face of war across the world. The Syrian civil war grinds on, with more than 70,000 lives lost as of early 2013; the Israeli-Palestinian conflict has heated up, while violence in the Democratic Congo has reigned; Iranian and North Korean nuclear programs hurtle toward a showdown with Western powers; and island disputes threaten to trigger violence in both the East China Sea and the South China Sea. At the same time, the NATO campaign in Afghanistan is winding down; France has routed Islamists from northern Mali, as has the African Union in most of Somalia; and the U.S. defense budget has begun a sharp decline. The spread of democracy continues, with elections (of an Islamist president) in Egypt and civilian rule in Burma. Cyberwarfare, such as the Flame virus and expanding drone attacks, also contributes to the changing international security picture covered in this edition.

In international political economy, as some countries climbed back from the financial upheaval of 2008, the European Union fell into a second recession after debt crises in
Greece, Spain, Portugal, and elsewhere led to massive street protests, bailouts, and austerity budgets. The euro currency, a successful experiment in its first decade, began to look shaky, and further expansion of the EU was put aside. Meanwhile, telecommunications continued to revolutionize the global economy, with 6 billion cell phone subscribers worldwide. While militants and governments across the world told their stories on Twitter, Chinese citizens used Twitter-like microblogs to bypass their government and have their say. But deep divisions of governance of the Internet emerged at an international conference in Dubai tasked with developing a new Internet treaty. On the world health front, tremendous progress has been registered in such areas as fighting measles, cutting maternal deaths, and providing access to safe drinking water. The proportion of people living in extreme poverty is quickly falling. But looming over these positive trends is the threat of global warming, marked by stark warning signs such as freakish weather, floods, and droughts, while the international community proves incapable (at yet another major conference, in South Africa) of coming to grips with the problem. This update edition discusses all these major development of the past eventful year.

This edition retains the overall flow of the theory chapters in the tenth edition: Chapter 2 discusses realist theories, while Chapter 3 discusses alternatives to realism, including liberal and social theories. Chapter 4 covers foreign policy, including how domestic politics (traditionally the purview of American and comparative politics scholars) influences international relations in both positive and negative ways.

We have updated the tables and figures with the most recent available data. This includes new data on GDP, military forces, migration and refugees, debt, remittances, foreign aid, the HIV/AIDS epidemic, and UN peacekeeping operations, to name a few.

This update edition revises the photo program substantially. Dozens of new photos, mostly from 2012 and 2013, draw visual attention to current events while reinforcing key concepts in the text.

Finally, this update includes the new boxed feature introduced in the tenth edition, “Seeking the Collective Good.” This new section emphasizes our core theme of the book: the collective goods problem. Each chapter contains an example of a collective good that states are attempting to achieve. Each box then explores how the three core principles laid out in Chapter 1—dominance, reciprocity, or identity—have been used by states in an attempt to supply the collective good. We hope these new examples can provide a meaningful anchor for students to consider the concept of collective goods problems and the three potential approaches to solving them.

**Structure of the Book**

This book aims to present the current state of knowledge in IR in a comprehensive and accessible way—to provide a map of the subject covering its various research communities in a logical order. This map is organized around the subfields of international security and international political economy. These subfields, although separated physically in this book, are integrated conceptually and overlap in many ways. Common core principles—dominance, reciprocity, and identity—unify the book by showing how theoretical models apply across the range of topics in international security and political economy.

The overall structure of this book follows substantive topics, first in international security and then in international political economy. Chapter 1 introduces the study of IR; explains the collective goods problem and the core principles of dominance, reciprocity, and identity; and provides some geographical and historical context for the subject. The historical perspective places recent trends, especially globalization, in the context of the evolution of the international system over the 20th century, while the global orientation reflects the
diversity of IR experiences for different actors, especially those in the global South. Chapters 2 and 3 lay out the various theoretical approaches to IR: realism, liberal theories, social theories (constructivist, postmodern, and Marxist), peace studies, and gender theories.

Chapter 4 discusses the formulation and implementation of foreign policy including a discussion of the key institutions involved in that process. Chapter 5 introduces the main sources of international conflict, including ethnic, religious, territorial, and economic conflicts. The conditions and manner in which such conflicts lead to the use of violence are discussed in Chapter 6, on military force and terrorism. Chapter 7 shows how international organizations and law, especially the United Nations, have evolved to become major influences in security relations, and how human rights have become increasingly important. The study of international organizations also bridges international security topics with those in international political economy.

The remaining chapters move through the various topics that make up the study of international political economy, beginning with microeconomic principles and national economies through trade and finance, international integration, the environment, and North-South relations, focusing heavily on development. Chapter 8 introduces theoretical concepts in political economy (showing how theories of international security translate into IPE issue areas) and discusses the most important topic in international political economy, namely, trade relations. Chapter 9 describes the politics of global finance and multinational business operations in an era of globalization. Chapter 10 explores the processes of international integration, telecommunications, and cultural exchange on both a regional scale—the European Union—and a global one. Chapter 11 shows how environmental politics and population growth expand international bargaining and interdependence both regionally and globally. Chapter 12 addresses global North-South relations, with particular attention given to poverty in the global South. Chapter 13 then considers alternatives for economic development in the context of international business, debt, and foreign aid. Chapter 14—a brief postscript—reflects on the book’s central themes and encourages critical thinking about the future.

**Pedagogical Elements**

In a subject such as IR, in which knowledge is tentative and empirical developments can overtake theories, critical thinking is a key skill for college students to develop. At various points in the text, conclusions are left open-ended to let students reason their way through an issue, and in addition to the critical thinking questions at the end of each chapter, the boxed features support deeper and more focused critical thinking.

As noted earlier, the “Seeking the Collective Good” boxes focus on the core organizing concept of the textbook: the collective goods problem. Each box discusses a collective good and the problems encountered by states in attempting to achieve cooperation to provide the good. In each example, we highlight how one or more of the core principles (dominance, reciprocity, and identity) has been used successfully (or unsuccessfully) in the provision of the good.

The one-page “Policy Perspectives” feature in each chapter places students in the decision-making perspective of a national leader. This feature bridges international relations theory to policy problems while demonstrating the trade-offs often present in political decision-making and highlighting the interconnectedness of foreign and domestic politics.

The “Let’s Debate the Issue” boxes help students think through controversial topics. The topics in each chapter are chosen to pick up on important concepts discussed in that chapter. Thus, this feature deepens the treatment of particular topics, while reinforcing the general themes in each chapter.
Finally, the “Careers in International Relations” feature at the beginning of the book helps students think about job possibilities in the field. These pages, devoted to careers in nongovernmental organizations, government and diplomacy, international business, and teaching and research, respond to the question “How will this class help me find a job?” and include books and Web sites to further pursue the issue.

Many people find information—especially abstract concepts—easier to grasp when linked with pictures. Thus, the book uses color photographs extensively to illustrate important points. Photo captions reinforce main themes from each section of the text and link them with the scenes pictured, including in this edition many 2012 and 2013 photos.

Students use different learning styles. Students who are visual learners should find not only the photos but also the many color graphics especially useful. The use of quantitative data also encourages critical thinking. Basic data, presented simply and appropriately at a global level, allow students to form their own judgments and to reason through the implications of different policies and theories. The text uses global-level data (showing the whole picture), rounds off numbers to highlight what is important, and conveys information graphically where appropriate.

IR is a large subject that offers many directions for further exploration. The footnotes in this book, updated for the tenth edition, suggest further reading on various topics. Unless otherwise noted, they are not traditional source notes. (Also, to save space in the notes, publisher locations are omitted and major university or state names refer to their university presses, although this is not a correct research paper style.)

Joshua S. Goldstein
Jon C. Pevehouse

MyPoliSciLab™

MyPoliSciLab is a state-of-the-art interactive and instructive solution for the International Relations course, designed to be used as a supplement to a traditional lecture course, or to completely administer an online course. MyPoliSciLab provides access to a wealth of resources all geared to meet the individual teaching and learning needs of every instructor and every student.

Highlights of MyPoliSciLab include:

- all the tools you need to engage every student before, during, and after class. An assignment calendar and gradebook allow you to assign specific activities with due dates and to measure your students' progress throughout the semester.
- The Pearson Etext lets students access their textbook anytime, anywhere, and anyway they want, including listening online. The eText for International Relations features integrated videos, simulation activities, and interactive self-quizzes.
- A Personalized Study Plan for each student, based on Bloom's Taxonomy, arranges activities from those that require less complex thinking—like remembering and understanding—to more complex critical thinking—like applying and analyzing. This layered approach promotes better critical thinking skills, helping students succeed in the course and beyond.

New Feature in MyPoliSciLab

A new set of simulations that connect with topics from the text, engaging students with the concepts and dynamics of international relations and decision-making.
Supplements

Pearson is pleased to offer several resources to qualified adopters of *International Relations* and their students that will make teaching and learning from this book even more effective and enjoyable. Several of the supplements for this book are available at the Instructor Resource Center (IRC), an online hub that allows instructors to quickly download book-specific supplements. Please visit the IRC welcome page at [www.pearsonhighered.com/irc](http://www.pearsonhighered.com/irc) to register for access.

**Instructor’s Manual/Test Bank**  This resource includes chapter summaries, learning objectives, lecture outlines, multiple-choice questions, true/false questions, and essay questions for each chapter. Available exclusively on the IRC.

**Pearson MyTest**  This powerful assessment generation program includes all of the items in the instructor’s manual/test bank. Questions and tests can be easily created, customized, saved online, and then printed, allowing flexibility to manage assessments anytime and anywhere. To learn more, please visit [www.mypearsontest.com](http://www.mypearsontest.com) or contact your Pearson representative.

**PowerPoint Presentation**  Organized around a lecture outline, these multimedia presentations also include photos, figures, and tables from each chapter. Available exclusively on the IRC.
Acknowledgments

Many scholars, colleagues, and friends have contributed ideas that ultimately influenced the ten editions of this book. The book owes a special debt to the late Robert C. North, who suggested many years ago that the concepts of bargaining and leverage could be used to integrate IR theory across four levels of analysis. For help with military data issues, we thank the late Randall Forsberg. For suggestions, we thank our colleagues, and the students in our world politics classes. For help with the footnotes and glossary, thanks to Louis Cooper and Peter Howard. For developing earlier versions of the “Let’s Debate the Issue” boxes, we thank Mir Zohair Husain. For help with data research and bibliographic work, we thank Tana Johnson, Felicity Vabulas, Stephanie Dufek, Ben Zimmerman, and Roberta Braga. Thanks to Mark Lilleleht for assistance on the Careers feature. Finally, we appreciate the years of support we received from our late colleague, teacher, and friend Deborah “Misty” Gerner.

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To the Student

The topics studied by scholars are like a landscape with many varied locations and terrains. This textbook is a map that can orient you to the main topics, debates, and issue areas in international relations. Scholars use specialized language to talk about their subjects. This text is a phrase book that can translate such lingo and explain the terms and concepts that scholars use to talk about international relations. However, IR is filled with many voices speaking many tongues. The text translates some of those voices—of presidents and professors, free traders and feminists—to help you sort out the contours of the subject and the state of knowledge about its various topics. In this tenth edition, we have especially tried to streamline and clarify this complex subject to help you not just understand but deeply understand international relations. But ultimately, the synthesis presented in this book is that of the authors. Both you and your professor may disagree with many points. Thus, this book is only a starting point for conversations and debates.

With map and phrase book in hand, you are ready to explore a fascinating world. The great changes taking place in world politics have made the writing of this textbook an exciting project. May you enjoy your own explorations of this realm.

J. S. G.
J. C. P.
A Note on Nomenclature

In international relations, names are politically sensitive; different actors may call a territory or an event by different names. This book cannot resolve such conflicts; it has adopted the following naming conventions for the sake of consistency. The United Kingdom of Great Britain (England, Scotland, Wales) and Northern Ireland is called Britain. Burma, renamed Myanmar by its military government, is referred to as Burma. The country of Bosnia and Herzegovina is generally shortened to Bosnia (with apologies to Herzegovinians). The former Yugoslav Republic of Macedonia is called Macedonia. The People’s Republic of China is referred to as China. The Democratic Republic of the Congo (formerly called the Belgian Congo and then Zaire) is here called Democratic Congo. We refer to Côte D’Ivoire as Ivory Coast. Elsewhere, country names follow common usage, dropping formal designations such as “Republic of.” We refer to the Sea of Japan, which some call the East Sea, and to the Persian Gulf, which is also called the Arabian Gulf. The 1991 U.S.-led multinational military campaign that retook Kuwait after Iraq’s 1990 invasion is called the Gulf War, and the U.S. war in Iraq after 2003 is called the Iraq War. The war between Iran and Iraq in the 1980s is called the Iran-Iraq War.
Career Planning: Jobs in Government and Diplomacy

SUMMARY

Jobs in government and diplomacy offer team players the chance to affect policy, but require patience with large bureaucracies.

BENEFITS AND COSTS

Both governments and intergovernmental organizations (IGOs) play key roles in international relations and employ millions of people with interests and training in IR.

Despite differences between careers in IGOs and governments, there are numerous similarities. Both are hierarchical organizations, with competitive and highly regulated working environments. Whether in the U.S. State Department or the UN, entrance into and promotion in these organizations is regulated by exams, performance evaluations, and tenure with the organization.

Another similarity lies in the challenges of being pulled in many directions concerning policies. Governments face competing pressures of public opinion, constituencies, and interests groups—each with distinct policy opinions. IGOs also deal with interest groups (such as NGOs), but an IGO’s constituents are states, which in many cases disagree among themselves.

Many employees of IGOs or governments thrive on making decisions that influence policies. Both work environments also attract coworkers with deep interests in international affairs, and the resulting networks of contracts can bring professional and intellectual rewards. Finally, jobs in governments or IGOs may involve travel or living abroad, which many enjoy.

However, promotion can be slow and frustrating. Usually, only individuals with advanced degrees or technical specializations achieve non-entry level positions. It can take years to climb within the organization and the process may involve working in departments far from your original interests. In addition, both IGOs and governments are bureaucracies with formal rules and procedures, requiring great patience. Employees often express frustration that initiative and “thinking outside the box” are not rewarded.

SKILLS TO HONE

The key to working in IGOs or government is to get your foot in the door. Be flexible and willing to take entry positions that are not exactly in your area of interest. For example, the State Department is only one of many parts of the U.S. government that deal with IR. Do not assume that to work in foreign affairs, one must be a diplomat.

Foreign language training is also important, especially for work in large IGOs with many field offices. The ability to work well in groups and to network within and across organizations is an important asset. People who can strengthen lines of communication can gain support from many places in an organization.

Finally, strong analytical and writing abilities are extremely important. Both IGOs and governments deal with massive amounts of information daily. The ability to analyze information (even including mathematical or computational analysis) and to write clear, concise interpretations will make one invaluable.

RESOURCES


http://jobs.un.org
http://careers.state.gov
http://jobsearch.usajobs.opm.gov/a9st00.aspx
Jobs in International Business

SUMMARY

Jobs in international business offer high pay, interesting work, and demanding hours for those with language and cultural skills.

BENEFITS AND COSTS As the pace and scope of globalization have accelerated, opportunities to work in international business have blossomed. For many large companies, the domestic/global distinction has ceased to exist. This new context provides opportunities and challenges for potential employees.

Careers in international business offer many advantages. Business jobs can pay substantially more than those in governments or NGOs and can open opportunities to travel extensively and network globally. Foreign-based jobs mean relocation to another country to work and immerse oneself in another culture.

However, such a career choice also has potential costs. Many jobs require extensive hours, grueling travel, and frequent relocation. As with any job, promotion and advancement may fall victim to external circumstances such as global business cycles. And these jobs can be especially hard on families.

International opportunities arise in many business sectors. Banking, marketing (public relations), sales, and computing/telecommunications have seen tremendous growth in recent years. These jobs fall into three broad categories: (1) those located domestically, yet involving significant interactions with firms abroad; (2) domestic jobs working for foreign-based companies; and (3) those based abroad, for foreign or domestic firms.

SKILLS TO HONE One key to landing in the international business world is to develop two families of skills: those related to international relations and those related to business operations. Traditional MBA (Masters in Business Administration) and business school programs will be helpful for all three types of jobs, yet for jobs based abroad, employers often also look for a broader set of skills taught in economics, political science, and communications. Thus, not only traditional business skills, but language and cultural skills, are essential. Employers look for those who have knowledge of a country’s human and economic geography as well as culture. Experience with study abroad, especially including working abroad, can help show an ability to adapt and function well in other cultures. Strong analytical and especially writing abilities also matter greatly to employers.

Research also helps in landing a job. Employers often look for knowledge of a particular industry or company, in order to make best use of an employee’s language and cultural skills. Of course, while experience in non-international business never hurts, be mindful that the practices, customs, and models of business in one country may not apply well abroad. Cross-cultural skills combined with substantive business knowledge in order to translate the operational needs of companies from the business world to the global realm are highly valued.

RESOURCES


http://www.rileyguide.com/internat.html
http://www.jobsabroad.com/search.cfm
Jobs in Nongovernmental Organizations

SUMMARY
Jobs in NGOs provide personally rewarding experiences for those willing to work hard for a cause, but pay poorly and are hard to obtain.

BENEFITS AND COSTS
Nearly 30,000 NGOs exist, and that number grows daily. Thousands of individuals are interested in working in these organizations. Although all NGOs are different, many perform multiple functions: working in developing countries regarding a variety of issues; public outreach at home and abroad; lobbying governments to change their policies; designing projects to solve problems and attempting to find funding for their implementation.

Working for an NGO has many benefits. Workers often find themselves surrounded by others concerned about the same issues: improving the environment, protecting human rights, advancing economic development, or promoting better health care. The spirit of camaraderie can be exhilarating and rewarding.

While working for an NGO can be extremely rewarding personally, it is rarely rewarding financially. Most NGOs are nonprofit operations that pay workers meagerly for long hours. Moreover, many smaller NGOs engage in a constant fight for funding from governments, think tanks, private foundations, or individuals. The process of fundraising can be quite time consuming.

Despite the large number of NGOs, relatively low pay, and long hours, finding a job with an NGO can be difficult. One key is to be specific. Try to narrow down your interests in terms of substantive areas (e.g., human rights, environment) and/or geographic region. Also think about whether you want to work in your own country or abroad. Positions abroad may be more rewarding but are in lower supply and higher demand.

SKILLS TO HONE
NGOs are looking for self-starters. Most have little time and few resources for training. Basic office skills (e.g., computer expertise) are essential, but employees also need to cover a range of duties every day. Anything and everything is in your job description. Writing and communication skills are key, especially when fundraising is part of the job. Foreign language skills also matter since many NGOs maintain or work with field offices abroad.

Often, NGOs ask potential employees to volunteer for a period while they train, before being hired. Increasingly, some companies place workers in an NGO or volunteer opportunity for a price. By paying to work, you can gain a probationary period to develop your skills and familiarize yourself with the operation so as to become efficient before going on the payroll.

Finally, in cities where NGOs cluster (e.g., Washington, D.C.), personal networks play an important role in finding good opportunities. Workers often move from one organization to another. For this reason, many volunteer or accept jobs with NGOs not in their immediate area of interest to gain experience and contacts, which can help future career advancement.

RESOURCES


http://www.ngo.org/links/index.htm
http://www.idealista.org
http://www.wango.org/resources.aspx?section=ngodir
Jobs in Education and Research

SUMMARY

Jobs in teaching and research offer freedom to pursue ideas and work with colleagues, but require years of schooling.

BENEFITS AND COSTS People follow various paths to an interest in teaching and researching in the field of international relations. Your own professor or instructor is likely to have a unique story about how he or she became interested in international affairs.

One advantage of an academic and research career, whether at a teaching-oriented institution or a large research university, is intellectual freedom. One can spend a career approaching a variety of topics that are interesting and constantly evolving, that may involve travel abroad for fieldwork, and that may let you network with hundreds of colleagues interested in similar topics.

Most research positions (e.g., in think tanks) are different in two respects. First, these jobs often give more direction to an individual in terms of the research to be performed. Second, there is little or no teaching involved. Still, for those interested in IR research, such jobs can result in a wider dissemination of one’s work to a broader audience that often includes policy makers.

To teach IR at an advanced level or to perform research for think tanks and government agencies usually requires an advanced degree—nearly always a masters degree, often a doctorate (Ph.D.). Masters degree programs often take between one and two years, while a Ph.D. in international relations usually takes a minimum of five years. Often, students take time off between their undergraduate and graduate educations to travel internationally or get work experience to hone their interests. Of course, many students never return to extend their education if they find a job that allows them to achieve their personal and career goals.

Finally, in completing most advanced degrees, a large amount of self-direction is necessary. Coursework is only one part of masters or Ph.D. programs: a thesis is also required. Writing a thesis requires you to work on your own time schedule, balancing other duties (such as work as a teaching or research assistant) that can easily crowd out your own work. Many who complete the coursework for an advanced degree do not finish their thesis or take many years to do so.

SKILLS TO HONE Whether one wants to pursue an advanced degree for the purposes of teaching in an academic setting or engaging in applied research, there are important skill sets to develop. First and foremost is critical thinking. Scholars and researchers must consider many alternatives as answers to questions, while being able to evaluate the validity or importance of these alternatives. Second is writing. Before, during, and after producing a thesis, writing is a key skill for academics and researchers. Finally, think about developing a set of applied skills to use as a toolbox while analyzing questions. The contents of this toolbox might include other languages to facilitate fieldwork abroad. It could include statistics and data skills to facilitate quantitative analysis. Or it could include mathematics to use game theoretic models. No matter which tools you emphasize, specialized skills will help you answer research questions, whether as part of the academy or in a private or governmental research organization.

RESOURCES The Chronicle of Higher Education (weekly). Online at chronicle.com/
http://www.apsanet.org
http://www.apsia.org
http://www.isanet.org
Maps
North America
South America
Europe
Asia
International Relations